

LOUDOUN ICE CENTRE

Player Instructor and Rink Associate Position

Location: Washington DC Area

Reports to: Director

Salary: Base \$40,000 to start **plus performance bonuses**

Start Date: August 15, 2019

Looking for a Team Player and a Role Player.

Coach an already existing player clientele and build a bigger following. We own the ice. Tell us what you are going to do with it!

This is an exciting new opportunity for a driven ice hockey skills coach looking to grow the business while helping players get to the next level.

We are seeking a former Collegiate or Professional hockey player to coach, train and instruct youth, high school, college, pro, and adults in the sport of ice hockey on a full-time basis. The ideal candidate must be committed, entrepreneurial thinking, and hard-working.

The player skills coach will have the unique opportunity to build a program from the ground up. We will have our own unlimited ice supply to run small group lessons, clinics, camps, 3-on-3 Leagues, Learn-to-Play-Hockey, and Learn-To-Skate programs.

This position requires time management skills as candidate will divide their time between player skills instruction and rink associate duties.

Qualifications:

- * Played hockey at the collegiate or professional level
- * Positive, self-starter, personable outlook, energetic, detail-oriented, happy, hardworking, flexible and thrive in high-pressure situations
- * Ability to coach power skating, stick handling, shooting, checking, and all other aspects of player skills
- * Outstanding organizational and customer service skills
- * Must demonstrate strong written and verbal communication skills
- * Must enjoy working in team environment
- * Marketing and sales background is preferred
- * Proficient in Microsoft Windows and Office software programs
- * 4 year college degree or extensive coaching experience is required
- * Clear background check required
- * Must be willing to relocate

Responsibilities:

- * Work with Director to develop fun and exciting hockey training programs for players of all ages
- * Train and coach clients in a fun, safe and motivating manner and provide great customer service
- * Instruct at private, semi-private and group lessons, clinics, and camps as well as at team practices
- * Shoot and edit both video analysis footage and instructional videos
- * Create and grow relationships with athletes and their parents and be a presence at tryouts, games and

tournaments in the area

- * Complete pre and post athlete evaluations
- * Spearhead new projects that produce new streams of revenue for the program
- * Produce content for company's monthly newsletter and website
- * Must be willing to work mornings and evenings and weekends

Interested candidates please email a resume and cover letter to:

Darren Hersh, General Manager

Loudoun Ice Centre

www.Loudounice.com

Darren@Loudounice.com

Compensation for the duties and responsibilities include, but are not limited to, the following:

Player skills lessons:

- Private Lessons (1 player) \$25.00 per lesson
- Semi-Private (2 players) \$25.00 per lesson
- Group Lesson (3 or more) \$40.00 per lesson

Note that in a sample 5 month period, 66 player lessons were done for \$8,810.00 compensation at these rates

Clinics is 40% of revenue after ice costs (\$250 per hour) and shooters (\$10-\$15 per hour per shooter)

Camps \$500 per week plus 5% commission of paid registration fee per player after 12 registered players

Spring and Summer Hat Trick Hockey Program (Controlled Scrimmages) \$25 per hour

Tryouts for Reston Hockey Club: \$35 per on-ice session, usually an hour and 20 minutes (these are twice per year in Spring/March and Summer/June)

Adult 3-on-3 League: 10% of profit. Must have minimum of 20 teams registered and paid (140 players)

Adult Learn To Play: 10% of profit. Must have minimum of 30 players registered and paid.

Rink Management and administrative work \$15 per hour. These duties include, but are not limited to Zamboni driving, ice edging, ice rink maintenance, front desk and events coverage to fill out 40 hours per week.

Given the player lessons and the work at the facility, we estimate that you can earn over \$3,500 per month, which is over \$40,000 per year in addition to income from camps, clinics, and tryouts and any other new stream of revenue that you make take the initiative to create.

Benefits

One week (40 hours) paid vacation in year 1. Vacation time available for use after 6-month of employment.
Two weeks (80 hours) paid vacation in year 2+.

\$200 per month in lieu of health benefits.

Paid yearly training to earn certifications such as Certified Ice Technician and/or Certified Rink Administration through US Ice Rink Association. This is over \$1,000.00 value per year in training.

We will also offer a \$2,000.00 signing bonus to assist with moving and rental deposits and the like.

We are happy to provide any supporting documentation, such as a letter of proof of employment and salary verification that you may need to secure housing.